Financial Statements

First Nations Bank of Canada

October 31, 2019

Independent auditor's report

To the Shareholders of First Nations Bank of Canada

Opinion

We have audited the accompanying financial statements of **First Nations Bank of Canada** ["the Bank"], which comprise the statement of financial position as at October 31, 2019 and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant account policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of **First Nations Bank of Canada** as at October 31, 2019, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the Bank in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

Auditor's responsibility for the audit of the financial statement

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design
and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to
provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for

one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Saskatoon, Canada December 11, 2019

Chartered Professional Accountants

Ernst & young LLP

STATEMENT OF FINANCIAL POSITION

As at October 31 [in thousands of Canadian dollars]

	Notes	2019	2018
ASSETS			
Cash and cash equivalents	7	202,685	137,311
Interest-bearing deposits with financial institutions	8	75,798	50,433
Loans and advances to customers	9		
Mortgage loans		100,152	98,632
Personal loans		12,785	11,645
Business loans		272,980	248,884
		385,917	359,161
Property and equipment	12	3,456	2,355
Intangible assets	13	2,076	2,271
Other assets	10	2,238	2,067
Total assets		672,170	553,598
LIABILITIES			
Due to customers			
Notice deposits		482,616	367,037
Medium-term certificates		128,372	138,138
		610,988	505,175
Derivative financial instrument	19	64	327
Deferred tax liability	17	154	184
Other liabilities	11	12,808	6,023
Subordinated debentures	15	4,233	4,199
Total liabilities		628,247	515,908
Commitments and guarantees	20		
EQUITY			
Issued capital	16	30,030	26,041
Retained earnings		13,893	11,649
Total equity		43,923	37,690
Total liabilities and equity		672,170	553,598

The accompanying notes are an integral part of these financial statements.

Approved by the Board of Directors

Director Director

STATEMENT OF COMPREHENSIVE INCOME

For the year ended October 31 [in thousands of Canadian dollars]

	Notes	2019	2018
INTEREST INCOME			
Term and bank deposits		5,423	2,878
Loans and advances to customer		,	,
Mortgage loans		3,325	3,117
Personal loans		991	878
Business loans		12,879	11,284
		22,618	18,157
INTEREST EXPENSE			
Notice deposits		4,245	2,320
Medium-term certificates		2,321	1,848
Subordinated debentures		304	302
		6,870	4,470
Net interest income		15,748	13,687
(Recovery of) provision for credit losses	9	(162)	230
Net interest income after (recovery of) provision for credit losses		15,910	13,457
Fees and commission		4,421	4,062
		20,331	17,519
NON-INTEREST EXPENSES			
Salary and staff benefits		7,617	7,180
Rent and occupancy		2,218	1,869
Marketing		428	340
Professional fees		1,128	1,099
Banking platform		2,525	2,015
Travel		501	392
Other operating expenses		885	497
Depreciation and amortization		1,427	1,129
Total operating expenses		16,729	14,521
Income before income taxes		3,602	2,998
Income tax expense	17	969	792
Net income for the year		2,633	2,206
Other comprehensive income for the year		-	-
Total comprehensive income		2,633	2,206

The accompanying notes are an integral part of these financial statements.

STATEMENT OF CHANGES IN EQUITY [in thousands of Canadian dollars]

	Issued capital	Retained earnings	Total equity
As at November 1, 2017	24,601	9,640	34,241
Total comprehensive income for the year			
Net income for the year		2,206	2,206
Total comprehensive income for the year		2,206	2,206
Share capital issuance, net of costs	1,440		1,440
Dividends to equity holders		(197)	(197)
As at October 31, 2018	26,041	11,649	37,690
Total comprehensive income for the year			
Impact of adopting IFRS 9 (Note 3)		(90)	(90)
Net income for the year		2,633	2,633
Total comprehensive income for the year		2,543	2,543
Share capital issuance, net of costs	3,989		3,989
Dividends to equity holders	3,,,0,	(299)	(299)
As at October 31, 2019	30,030	13,893	43,923

The accompanying notes are an integral part of these financial statements.

STATEMENT OF CASH FLOWS

For the year ended October 31 [in thousands of Canadian dollars]

[in thousands of Canadian dollars]	2019	2018
OPERATING ACTIVITIES		
Income for the year	2,633	2,206
Adjustments:	,	,
Provision for credit losses	(183)	157
Deferred income taxes	(190)	(279)
Depreciation and amortization	1,427	1,129
Amortization of subordinated debentures	34	32
	3,721	3,245
Adjustments for changes in:		
Interest receivable	(313)	(90)
Interest payable	212	(41)
Other receivables	142	24
Derivative financial instrument	(263)	141
Other liabilities	6,733	(53)
	6,511	(19)
Changes in:	44.40.0	
Mortgage loans	(1,496)	(7,123)
Personal loans	(1,119)	(758)
Business loans	(24,049)	(17,218)
Notice deposits	115,579	61,699
Medium-term certificates	(9,766)	8,741
NT (1 13 13 (1 11 11)	79,149	45,341
Net cash provided by operating activities	89,381	48,567
INVESTING ACTIVITIES		
Purchase of property and equipment	(1,827)	(635)
Additions to intangible assets	(505)	(95)
Interest-bearing deposits with financial institutions	(25,365)	9,667
Net cash (used in) provided by investing activities	(27,697)	8,937
FINANCING ACTIVITIES		
Issuance of common shares	3,989	1,440
Dividends paid to equity holders	(299)	1,440 (197)
Dividends paid to equity holders	(299)	(197)
Net cash provided by financing activities	3,690	1,243
Net increase in cash and cash equivalents during the year	65,374	58,747
Cash and cash equivalents, beginning of year	137,311	78,564
Cash and cash equivalents, end of year	202,685	137,311
Onesetional each flows from		
Operational cash flows from: Interest paid	6,658	4.511
Income taxes paid	0,058 1,458	4,511
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The accompanying notes are an integral part of these financial statements.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

1. INCORPORATION AND NATURE OF OPERATIONS

First Nations Bank of Canada (the Bank) is a bank domiciled in Canada. The Bank was incorporated under the Bank Act [1992 as amended] by Letters Patent dated November 19, 1996. The address of the Bank's registered office is 224 4th Avenue South, Saskatoon, Saskatchewan. The Bank is primarily involved in providing financial services to the Indigenous marketplace in Canada.

2. BASIS OF PRESENTATION

Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and as set out in the Handbook of the Chartered Professional Accountants of Canada (CPA Canada Handbook).

The accounting policies followed by the Bank, including the accounting requirements of the Office of the Superintendent of Financial Institutions Canada (OSFI), conform to IFRS and interpretations issued by the IFRS Interpretations Committee (IFRIC), as published by the IASB. The principal accounting policies applied in the preparation of the financial statements are set out below.

The financial statements were authorized for issue by the Board of Directors on December 10, 2019.

Basis of measurement

The financial statements have been prepared on the historical cost basis except for derivative financial instruments that have been measured at fair value. The carrying values of recognized assets that are hedged items in fair value hedges, and otherwise carried at amortized cost, are adjusted to record changes in fair value attributable to the risks that are being hedged.

Use of estimates and judgements

The preparation of the financial statements of the Bank in accordance with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results could differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements is discussed below and included in Notes 9 and 18. Other significant estimates are discussed below.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

2. BASIS OF PRESENTATION (continued)

Depreciation/amortization policies and useful lives

The Bank depreciates property and equipment and amortizes intangible assets over the estimated useful lives of the assets. In determining the estimated useful life of these assets, significant judgment by management is required. In determining these estimates, the Bank takes into account expectations of the in-service period of these assets. The Bank assesses the estimated useful life of these assets on an annual basis to ensure that they match the anticipated life of an asset from a revenue producing perspective. If the Bank determines that the useful life of an asset is different from the original assessment, changes to depreciation and amortization will be applied prospectively.

Impairment losses on loans and advances

The measurement of impairment losses both under IFRS 9, *Financial Instruments* (IFRS 9) and IAS 39, *Financial Instruments*; *Recognition and Measurement* (IAS 39) across all categories of financial assets in scope requires judgement, in particular, the estimation of the amount and timing of future cash flows and collateral values when determining impairment losses and the assessment of a significant increase in credit risk. These estimates are driven by a number of factors, changes in which can result in different levels of allowances.

The Bank's expected credit loss (ECL) calculations are outputs of model with several underlying assumptions regarding the choice of variable inputs and their interdependencies. Elements of the ECL models that are considered accounting judgements and estimates include:

- The Bank's internal credit risk rating model, which is used to assess if there has been a significant increase in credit risk
- The Bank's assignment of loss rates to each individual risk rating
- The segmentation of financial assets when their ECL is assessed on a collective basis
- Development of ECL models, including the various formulas and the choice of inputs
- Determination of associations between macroeconomic scenarios and, economic inputs, such as unemployment levels and collateral values, and the effect on loss rates, exposure at default, and losses given default
- Selection of forward-looking macroeconomic scenarios and their probability weightings, to derive the economic inputs into the ECL models

It has been the Bank's policy to regularly review its models in the context of actual loss experience and adjust when necessary.

Taxes

The Bank's income tax expense reflects an estimate of the cash taxes it expects to pay for the current year, as well as a provision for changes arising in the values of deferred tax assets and liabilities during the year. The tax value of these assets and liabilities is impacted by factors such as accounting estimates inherent in these balances, management's expectations about future operating results, and previous tax audits and differing interpretations of tax regulations by the taxable entity and the responsible tax authorities. Management assesses the likelihood of recovering value from deferred tax assets and adjusts the tax provision. Deferred tax assets are recognized for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based on the likely timing and the level of future taxable profits together with future tax planning strategies.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

3. CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

New and amended IFRS standards that are effective for the current year

On November 1, 2018, the Bank adopted IFRS 9, which replaced the guidance in IAS 39. As permitted under IFRS 9, the Bank has elected not to restate comparative figures. Any adjustments to the carrying amounts of financial assets and financial liabilities at the date of transition were recognized as an adjustment to opening retained earnings on November 1, 2018. Accordingly, the information presented for the comparative period does not reflect the requirements of IFRS 9.

Additionally, the Bank adopted consequential amendments to IFRS 7, *Financial Instruments: Disclosures* (IFRS 7) that were applied to the disclosures for 2019. Note 4 to the financial statements includes the new and revised significant accounting policies in effect from November 1, 2018. Note 5 to the financial statements includes the accounting policies in effect up to October 31, 2018, which are no longer effective.

IFRS 9 includes requirements on:

- 1) Classification and measurement of financial assets and liabilities;
- 2) Impairment of financial assets
- 3) General hedge accounting

The Bank has a policy choice to apply the hedge accounting requirements of IFRS 9 or IAS 39. The Bank has made the decision to continue applying the IAS 39 hedge accounting requirements at this time and will comply with the revised annual hedge accounting disclosures as required by the related amendments to IFRS 7.

Changes to classification and measurement

To determine their classification and measurement category, IFRS 9 requires all financial assets, except equity instruments and derivatives, to be assessed based on a combination of the entity's business model for managing the assets and the instruments' contractual cash flow characteristics.

The IAS 39 measurement categories of financial assets (fair value through profit or loss (FVTPL), available for sale (AFS), held-to-maturity and amortised cost) have been replaced by:

- Debt instruments at amortised cost
- Debt instruments at fair value through other comprehensive income (FVTOCI), with gains or losses recycled to profit or loss on derecognition
- Equity instruments at FVTOCI, with no recycling of gains or losses in profit or loss on derecognition
- Financial assets at FVTPL

The accounting for financial liabilities remains largely the same as it was under IAS 39, except for the treatment of gains or losses arising from an entity's own credit risk relating to liabilities designated at FVTPL. Such movements are presented in OCI with no subsequent reclassification to the income statement.

Under IFRS 9, embedded derivatives are no longer separated from a host financial asset. Instead, financial assets are classified based on the business model and their contractual terms. The accounting for derivatives embedded in financial liabilities and in non-financial host contracts has not changed.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

3. CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

Changes to the impairment calculation

The adoption of IFRS 9 has fundamentally changed the Bank's accounting for loan loss impairments by replacing IAS 39's incurred loss approach with a forward-looking ECL approach. IFRS 9 requires the Bank to record an allowance for ECLs for all loans and other debt financial assets not held at FVTPL, together with loan commitments and financial guarantee contracts. The allowance is based on the ECLs associated with the probability of default in the next twelve months unless there has been a significant increase in credit risk since origination.

Details of the Bank's impairment method are disclosed in Note 9. The quantitative impact of applying IFRS 9 as at November 1, 2018 is disclosed below.

Impact of initial application of IFRS 9, Financial Instruments

The following table provides the original measurement categories in accordance with IAS 39 and the new measurement categories under IFRS 9 for the Bank's financial assets and financial liabilities as at November 1, 2018.

	IAS 39 classification	IFRS 9 classification
Financial assets		
Interest-bearing deposits	Loans and receivables	Amortized cost
Mortgage loans	Loans and receivables	Amortized cost
Personal loans	Loans and receivables	Amortized cost
Business loans	Loans and receivables	Amortized cost
Financial liabilities		
Due to customers	Other financial liabilities	Amortized cost
Subordinated debentures	Other financial liabilities	Amortized cost
Derivative financial instruments	FVTPL	FVTPL

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

3. CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

Reconciliation of impairment allowance balance from IAS 39 to IFRS 9

The following table reconciles the closing impairment allowance for financial assets in accordance with IAS 39 as at October 31, 2018 to the opening loss allowance under IFRS 9 as at November 1, 2018.

	Loss allowance under IAS 39 as at October 31, 2018	Remeasurement \$	Loss allowance under IFRS 9 as at November 1, 2018 \$
Mortgage loans	64	(22)	42
Personal loans	118	(48)	70
Business loans	1,506	160	1,666
	1,688	90	1,778

Impact of initial application on financial performance

The following table reconciles the impact to opening retained earnings on the date of transition.

Retained earnings as at October 31, 2018	11,649
Provision for credit loss	(90)
Retained earnings as of November 1, 2018	11,559

The application of IFRS 9 has no impact on the statement of other comprehensive income or statement of cash flows.

IFRS 15, Revenue from Contracts with Customers

In the current year, the Bank has applied IFRS 15, *Revenue from Contracts with Customers* (IFRS 15) which is effective for annual periods that begin on or after January 1, 2018.

Under IFRS 15, the Bank will recognize revenue when it transfers goods or services to a customer in the amount of consideration it expects to receive from the customer. The new standard provides a single, principles-based five step model to be applied to all sales contracts, based on the transfer of control of goods and services to customers. The revenue arising from financial instruments is not within scope of IFRS 15.

There are no revenue contracts currently within scope of IFRS 15 and therefore there were no changes to the amounts recognized in the financial statements as a result of this adoption.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

3. CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

IFRS 2- Share-based Payment

In the current year, the Bank has applied the amendments to IFRS 2, *Share-based Payments* (IFRS 2) which is effective for annual periods that begin on or after January 1, 2018.

Under the published amendments to IFRS 2, additional guidance is provided on the classification and measurement of share-based payment transactions. The amendments clarify the accounting for cash-settled share-based payment transactions that include a performance condition, the classification of share-based payment transactions with net settlement features for withholding tax obligations, and the accounting for modifications of share-based payment transactions from cash-settled to equity-settled. The amendments to IFRS 2 has not had a material impact on the Bank.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements, except as described in Note 5.

Functional and presentation currency

The financial statements are presented in Canadian dollars, which is the Bank's functional and presentation currency. All financial information presented in Canadian dollars has been rounded to the nearest thousand unless otherwise indicated.

Foreign currency translation

Transactions denominated in a foreign currency are translated into Canadian dollars at actual exchange rates prevailing at the time the transactions occurred. Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rate prevailing on the financial position date and transactions are translated using the exchange rate prevailing at the date of transaction. Exchange gains or losses on translation of monetary assets and liabilities are included in net income in the period incurred.

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, non-restricted current accounts and balances with financial institutions as referred to in the statements of cash flow comprise cash on hand, non-restricted current accounts with financial institutions and amounts due on demand or with an original maturity of three months or less.

Financial instruments

Financial assets and financial liabilities are initially recognized in the Bank's statement of financial position when the Bank becomes a party to the contractual provisions of the instrument. Loans and advances to customers are recognized when funds are transferred to the customers' accounts. The Bank recognizes balances due to customers when funds are transferred to the Bank.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at FVTPL) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at FVTPL are recognized immediately in profit or loss.

Financial assets

All recognized financial assets are measured subsequently in their entirety at either amortized cost or fair value, depending on the classification of the financial assets.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

4. SIGNIFICANT ACCOUNTING POLICIES (continued)

Classification and measurement

The classification of financial instruments is dependent on the business model used for managing the instrument, and the cash flow characteristics of the instrument.

Financial assets are not reclassified subject to their initial recognition, unless the Bank changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change.

Amortized cost

The Bank classifies financial assets as amortized cost where they meet the following conditions and are not designated at fair value through profit or loss:

- Held to collect contractual cash flows; and
- Contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

The carrying amount of these assets is adjusted by any expected credit loss allowance.

Fair value through other comprehensive income – debt instruments

The Bank classifies financial assets as FVTOCI where they meet the following conditions and are not designated at FVTPL:

- Held to collect contractual cash flows and to sell the corresponding financial assets; and
- Contractual terms give rise on specified dates to cash flows that are SPPI on the principal amount outstanding.

FVTOCI debt instruments are subsequently measured at fair value with gains and losses arising due to changes in the fair value recognized in OCI. Interest income is recognized in profit and loss. When necessary, an expected credit loss allowance is recognized in other comprehensive income and accumulated in the fair value reserve and does not reduce the carrying amount of the financial asset in the statement of financial position. On derecognition, cumulative gains and losses previously recognized in OCI are reclassified from OCI to profit and loss.

Fair value through other comprehensive income – equity instruments

Upon initial recognition, the Bank occasionally elects to classify irrevocably some of its equity investments as equity instruments at FVTOCI when the meet the definition of Equity under IAS 32 *Financial Instruments: Presentation* and are not held-for-trading. Such classification is determined on an instrument-by-instrument basis.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

4. SIGNIFICANT ACCOUNTING POLICIES (continued)

Gains and losses on these equity instruments are never recycled to profit or loss. Dividends are recognized in profit or loss as other operating income when the right of the payment has been established, except when the Bank benefits from such proceeds as a recovery of part of the cost of the instrument, in which case, such gains are recorded in OCI. Equity instruments at FVTOCI are not subject to an impairment assessment.

The Bank has not designated any investments in equity instruments as FVTOCI on initial application of IFRS 9.

Financial assets or financial liabilities held-for-trading

The Bank classifies financial assets or financial liabilities as held-for-trading when they have been purchased or issued primarily for short-term profit-making through trading activities or form part of a portfolio of financial instruments that are managed together, for which there is evidence of a recent pattern of short-term profit taking. Held-for-trading assets and liabilities are recorded and measured in the statement of financial position at fair value. Changes in fair value are recognized in net trading income. Interest and dividend income or expense is recorded in net trading income according to the terms of the contract, or when the right to payment has been established.

Included in this classification are debt securities, equities, short positions and customer loans that have been acquired principally for the purpose of selling or repurchasing in the near term.

Fair value through profit or loss

Financial assets and financial liabilities in this category are those that are not held-for-trading and have been either designated by management upon initial recognition or are mandatorily required to be measured at fair value under IFRS 9. Management only designates an instrument at FVTPL upon initial recognition when one of the following criteria are met. Such designation is determined on an instrument-by-instrument basis:

- The designation eliminates, or significantly reduces, the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognizing gains or losses on them on a different basis, or
- The liabilities are part of a group of financial liabilities, which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy, or
- The liabilities contain one or more embedded derivatives, unless they do not significantly modify the cash flows that would otherwise be required by the contract, or it is clear with little or no analysis when a similar instrument is first considered that separation of the embedded derivative(s) is prohibited

Financial assets and financial liabilities at FVTPL are recorded in the statement of financial position at fair value. Changes in fair value are recorded in profit and loss, with the exception of movements in fair value of liabilities designated at FVTPL due to changes in the Bank's own credit risk. Such changes in fair value are recorded in the own credit reserve through OCI and do not get recycled to the profit or loss. Interest earned or incurred on instruments designated at FVTPL is accrued in interest income or interest expense, respectively, using the effective interest rate (EIR). Dividend income from equity instruments measured at FVTPL is recorded in profit or loss as other operating income when the right to the payment has been established. The Bank classifies financial assets that do not meet the criteria for amortized cost or FVTOCI at FVTPL.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

4. SIGNIFICANT ACCOUNTING POLICIES (continued)

Fair value measurement

The best evidence of the fair value of a financial instrument at initial recognition is the transaction price, unless the fair value of that instrument is evidenced by comparison with other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable markets.

Financial instruments are measured at a closing price. Fair values reflect the credit risk of the instrument and include adjustments to take account of the credit risk of the Bank and the counterparty where appropriate. Fair value is determined in the manner described in Note 18.

Impairment of financial assets

The Bank recognizes a loss allowance for expected credit losses on investments in debt instruments that are measured at amortized cost or at FVTOCI. The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument.

The ECL model consists of three stages:

- Stage 1 twelve-month ECLs for performing financial assets,
- Stage 2 lifetime ECLs for financial assets that have experience a significant increase in credit risk since initial recognition, and
- Stage 3 lifetime ECLs for finance assets that are impaired.

ECLs are the difference between all contractual cash flows that are due to the Bank in accordance with the contract and all the cash flows that the Bank expects to receive, discounted at the original effective interest rate. If a significant increase in credit risk has occurred since initial recognition, impairment is measured as lifetime ECLs. Otherwise, impairment is measured as twelve-month ECLs which represent the portion of lifetime ECLs that are expected to occur based on default events that are possible within twelve months after the reporting date. If credit quality improves in a subsequent period such that the increase in credit risk since initial recognition is no longer considered significant, the loss allowance reverts back to being measured based on twelve-month ECLs.

Significant increase in credit risk

In assessing whether the credit risk on a financial instrument has increased significantly since initial recognition, the Bank compares the risk of a default occurring on the financial instrument at the reporting date with the risk of a default occurring on the financial instrument at the date of initial recognition. In making this assessment, there is consideration of both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort. The Bank utilizes information available to assign a risk rating to financial instruments which is use in determining whether there has been a significant increase in credit risk. When determining whether there has been a significant increase in credit risk since initial recognition of a financial asset, the Bank considers all reasonable and supportable information that is available without undue cost or effort about past events, current conditions, and forecast or future economic conditions.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

4. SIGNIFICANT ACCOUNTING POLICIES (continued)

Irrespective of the outcome of the above assessment, the Bank presumes that the credit risk on a financial asset has increased significantly since initial recognition when contractual payments are more than 30 days past due, unless the Bank has reasonable and supportable information that demonstrates otherwise.

Definition of default

The Bank considers a financial instrument defaulted and therefore Stage 3 (credit-impaired) for ECL calculations in all cases when the borrower becomes 90 days past due on its contractual payments or loans with a borrower risk rating (BRR) of 9 for business loan exposures.

Forward-looking information

In calculating the ECL, the Bank utilizes a base economic forecast accompanied by probability-weighted indicators of possible upside and downside economic conditions. Indicators of upside and downside economic conditions that are considered by the Bank include unemployment rates, CPI index, interest rate projections and commodity index forecasts.

Measurement and recognition of expected credit losses

The measurement of expected credit losses is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information as described above. Expected life is the maximum contractual period the Bank is exposed to credit risk, including extension options for which the borrower has unilateral right to exercise.

For financial assets, the expected credit loss is estimated as the difference between all contractual cash flows that are due to the Bank in accordance with the contract and all the cash flows that the Bank expects to receive, discounted at the original effective interest rate.

Write-offs

The Bank writes-off financial assets when there is no reasonable expectation of recovering the contractual cash flows on a financial asset in its entirety or a portion thereof.

Derecognition of financial assets

The Bank derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Bank neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Bank is recognized as a separate asset or liability in the balance sheet.

On derecognition of a financial asset measured at amortized cost, the difference between the carrying amount of the asset, and the sum of the consideration received and receivable is recognized in net income.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

4. SIGNIFICANT ACCOUNTING POLICIES (continued)

In addition, on derecognition of an investment in a debt instrument classified as at FVTOCI, the cumulative gain or loss previously accumulated in the fair value reserve is reclassified to profit or loss. In contrast, on derecognition of an investment in equity instrument which the Bank has elected on initial recognition to measure at FVTOCI, the cumulative gain or loss previously accumulated in the fair value reserve is not reclassified to profit or loss, but is transferred to retained earnings.

Renegotiated loans

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, any impairment is measured using the original effective interest rate as calculated before the modification of terms and the loan is no longer considered past due. Management continually reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original EIR.

Financial liabilities

All financial liabilities are measured subsequently at amortized cost using the effective interest method or at FVTPL.

However, financial liabilities that arise when a transfer of a financial asset does not qualify for derecognition or when the continuing involvement approach applies, and financial guarantee contracts issued by the Bank, are measured in accordance with the specific accounting policies set out below.

Financial liabilities at FVTPL

Financial liabilities are classified as at FVTPL when the financial liability is (i) contingent consideration of an acquirer in a business combination, (ii) held-for-trading or (iii) it is designated as at FVTPL. The Bank does not have any financial liabilities measured at FVTPL.

Financial liabilities measured subsequently at amortized cost

Financial liabilities that are not (i) contingent consideration of an acquirer in a business combination, (ii) held-for-trading, or (iii) designated as at FVTPL, are measured subsequently at amortized cost using the effective interest method.

The effective interest method is a method of calculating the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the amortized cost of a financial liability.

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4. SIGNIFICANT ACCOUNTING POLICIES (continued)

Derecognition of financial liabilities

The Bank derecognizes financial liabilities when, and only when, the Bank's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognized and the consideration paid and payable is recognized in profit or loss.

When the Bank exchanges with the existing lender one debt instrument into another one with the substantially different terms, such exchange is accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. Similarly, the Bank accounts for substantial modification of terms of an existing liability or part of it as an extinguishment of the original financial liability and the recognition of a new liability. It is assumed that the terms are substantially different if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective rate is at least 10 per cent different from the discounted present value of the remaining cash flows of the original financial liability. If the modification is not substantial, the difference between: (1) the carrying amount of the liability before the modification; and (2) the present value of the cash flows after modification should be recognized in profit or loss as the modification gain or loss within other gains and losses.

Hedge accounting

The Bank makes use of interest rate swap derivative instruments to manage interest rates exposures. In order to manage particular risks, the Bank applies hedge accounting for transactions which meet specified criteria.

At inception of the hedge relationship, the Bank formally documents the relationship between the hedged item and the hedging instrument, including the nature of the risk, the risk management objective and strategy for undertaking the hedge and the method that will be used to assess the effectiveness of the hedging relationship at inception and on an ongoing basis. At each hedge effectiveness assessment date, a hedge relationship must be expected to be highly effective on a prospective basis and demonstrate that it was effective (retrospective effectiveness) for the designated period in order to qualify for hedge accounting. A formal assessment is undertaken by comparing the hedging instrument's effectiveness in offsetting the changes in fair value or cash flows attributable to the hedged risk in the hedged item, both at inception and at each quarter end on an ongoing basis. A hedge is expected to be highly effective if the changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated were offset by the hedging instrument in a range of 80% to 125% and were expected to achieve such offset in future periods. Hedge ineffectiveness is recognized in the income statement.

NOTES TO FINANCIAL STATEMENTS

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4. SIGNIFICANT ACCOUNTING POLICIES (continued)

Fair value hedges

For designated and qualifying fair value hedges, the cumulative change in the fair value of a hedging derivative is recognized in the income statement. Meanwhile, the cumulative change in the fair value of the hedged item attributable to the risk hedged is recorded as part of the carrying value of the hedged item in the statement of financial position and is also recognized in the statement of comprehensive income through profit or loss.

If the hedging instrument expires or is sold, terminated or exercised, or where the hedge no longer meets the criteria for hedge accounting, the hedge relationship is discontinued prospectively. For hedged items recorded at amortized cost, the difference between the carrying value of the hedged item on termination and the face value is amortized over the remaining term of the original hedge using the recalculated EIR method. If the hedged item is derecognized, the unamortized fair value adjustment is recognized immediately in the income statement.

Share-based payments - Cash-settled transactions

The Bank has a cash-based option plan for a senior executive. The cost of cash-settled transactions is measured initially at fair value at the grant date. This fair value is expensed over the period until the vesting date with recognition of a corresponding liability. The liability is re-measured to fair value at each reporting date up to, and including the settlement date, with changes in fair value recognised in employee benefits expense.

Property and equipment

Items of property and equipment are measured at cost less accumulated depreciation and accumulated impairment losses, if any. When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

The gain or loss on disposal of an item of property and equipment is determined by comparing the proceeds from disposal with the carrying amount of the item of property and equipment, and is recognized in non-interest income or expense in the statement of comprehensive income.

Depreciation is recognized over the estimated lives of each part of an item of property and equipment since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset.

The estimated useful lives for the current and comparative years and depreciation methods are as follows:

Furniture, fixtures and other equipment 20% declining balance

Leasehold improvements straight-line over the expected lease term

Computer equipment straight-line over 3 years

Branch prototype project straight-line over the expected lease term

Depreciation methods, useful lives and residual values are reassessed at each reporting date and adjusted if appropriate.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

4. SIGNIFICANT ACCOUNTING POLICIES (continued)

Intangible assets

Intangible assets with finite lives are stated at cost less accumulated amortization and accumulated impairment losses.

Expenditures on internally generated intangible assets are recognized as assets when the Bank is able to demonstrate its intention and ability to complete the development and use the intangible assets in a manner that will generate future economic benefits, and can reliably measure the costs to complete the development. The capitalized costs of internally generated intangible assets include all costs directly attributable to developing the intangible assets and capitalized borrowing costs, and are amortized over their useful lives. Subsequent expenditure on intangible assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

Amortization is recognized in profit or loss on a straight-line basis over the estimated useful lives of intangible assets from the date that they are available for use, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the assets. The estimated useful lives for the current and comparative year are as follows:

Website development straight-line over 3 years
Computer systems straight-line over 10 years

Small market branch straight-line over the expected lease term

Amortization methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

Impairment of non-financial assets

At the end of each reporting period, the Bank reviews the carrying amounts of its property and equipment and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Bank estimates the recoverable amount of the cash-generating unit (CGU) to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual CGU, or otherwise they are allocated to the CGU for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount. An impairment loss is recognized immediately in the income statement.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or CGU) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or CGU) in prior years. A reversal of an impairment loss is recognized immediately in the income statement.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

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4. SIGNIFICANT ACCOUNTING POLICIES (continued)

Deferred costs

Deferred costs include the cash rebates paid on cash back mortgages which are deferred and amortized over the term of the mortgage. Deferred costs also include prepaid insurance costs.

Income taxes

Income tax expense comprises current and deferred tax. Current tax and deferred tax are recognized in income or loss except to the extent that it relates to items recognized directly in equity or in other comprehensive (loss) income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. Current tax payable also includes any tax liability arising from the declaration of dividends.

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognized for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries to the extent that it is probable that they will not reverse in the foreseeable future; and
- temporary differences arising on the initial recognition of goodwill.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities against current tax assets, and they relate to taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

A deferred tax asset is recognized for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable incomes will be available against which they can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Leases - Bank as lessee

The determination of whether an arrangement is a lease, or contains a lease, is based on the substance of the arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

Leases that transfer substantially all the benefits and risks of ownership to the Bank are recorded as finance lease assets within property and equipment. Costs for all other leases are recorded as operating expense as incurred. For further details on operating leases please refer to Note 20.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

4. SIGNIFICANT ACCOUNTING POLICIES (continued)

Provisions

A provision is recognized if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated reliably and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Contingencies

Management applies its judgment to the fact patterns and advice it receives from its legal counsel and other advisors in assessing if an obligation is probable (i.e. more likely than not) or remote. This judgment application is used to determine if the obligation is recognized as a liability, as a provision, or disclosed as a contingent liability.

Income and expense recognition

Income is recognized to the extent that it is probable that the economic benefits will flow to the Bank and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized.

For all financial instruments measured at amortized cost and financial instruments designated at fair value through profit or loss, interest income or expense is recorded using the EIR. EIR is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the EIR, but not future credit losses. The carrying amount of the financial asset or financial liability is adjusted if the Bank revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original EIR and the change in carrying amount is recorded as "Interest income" for financial assets and "Interest expense" for financial liabilities.

Once the recorded value of a financial asset or a group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

Fee and commission income

Fees earned for the provision of services over a period of time are accrued over that period. These fees include commission income and other management fees.

Loan commitment fees for loans that are likely to be drawn down and other credit related fees are deferred (together with any incremental costs) and recognized as an adjustment to the EIR on the loan. When it is unlikely that a loan will be drawn down, the loan commitment fees are recognized over the commitment period on a straight-line basis.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

4. SIGNIFICANT ACCOUNTING POLICIES (continued)

Standards issued but not vet effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Bank's financial statements are disclosed below. The Bank intends to adopt these standards, if applicable, when they become effective.

IFRS 16- Leases

In January 2016, the IASB issued IFRS 16, *Leases* (IFRS 16), which will replace IAS 17, *Leases*, introducing a single lessee accounting model for all leases by eliminating the distinction between operating and financing leases. IFRS 16 requires lessees to recognize right-of-use assets and lease liabilities for most leases. Lessees will also recognize depreciation expense on the right-of-use asset and interest expense on the lease liability in the statement of income. Short-term leases, which are defined as those that have a lease term of 12 months or less; and leases of low-value assets are exempt. Lessor accounting remains substantially unchanged.

IFRS 16 is effective for annual periods beginning on or after January 1, 2019, which will be November 1, 2019 for the Bank, and is to be applied retrospectively. Early adoption is permitted only if aligned with or after the adoption of IFRS 15. The Bank is currently assessing the impact of adopting IFRS 16.

5. SIGNIFICANT ACCOUNTING POLICIES – OCTOBER 31, 2018

Financial instruments

At initial recognition, the Bank classifies its financial instruments in categories depending on the purpose for which the instruments were acquired including:

- derivatives recorded at fair value through profit or loss,
- held-for-trading,
- at fair value through profit or loss,
- available-for-sale investments,
- held-to-maturity financial investments; and
- loans and receivables.

Financial assets

Fair value through profit or loss

A financial asset is classified in this category if acquired principally for the purpose of selling or repurchasing in the short-term. Derivatives are also included in this category unless they are designated as hedges. Financial instruments in this category are recognized initially and measured subsequently at fair value, with changes in fair value recognized in the statements of comprehensive income through the profit and loss account.

The Bank does not have any financial assets that are classified as, at fair value through profit or loss, held-for-trading, available-for-sale investments and held-to-maturity investments.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

5. SIGNIFICANT ACCOUNTING POLICIES – OCTOBER 31, 2018 (continued)

Loans and receivables

Loans are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market other than those:

- that the Bank intends to sell immediately or in the near term and those that the Bank, upon initial recognition, designates as at fair value through profit or loss;
- that the Bank, upon initial recognition, designates as available-for-sale; and
- for which the Bank may not recover substantially all of its initial investment, other than because of credit deterioration, and that the Bank does not intend to sell immediately or in the near term.

Loans are initially measured at fair value plus direct transaction costs and subsequently measured at amortized cost using the effective interest rate method, net of an impairment allowance for credit losses and income. Interest income is recorded on an accrual basis until such time as the loan is classified as impaired.

Interest income is thereafter recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The resultant carrying value is then continually assessed for impairment at each reporting period and, if necessary, additional impairment losses are recognized.

The Bank considers evidence of impairment for loans at both the individual and collective level.

An impaired loan is any loan where, in management's opinion, there has been a deterioration of credit quality to the extent that the Bank no longer has reasonable assurance as to the timely collection of the full amount of the principal and interest.

Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Bank has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a)
- the Bank has transferred substantially all the risks and rewards of the asset, or (b) the Bank has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Renegotiated loans

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, any impairment is measured using the original effective interest rate as calculated before the modification of terms and the loan is no longer considered past due. Management continually reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original EIR.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

5. SIGNIFICANT ACCOUNTING POLICIES – OCTOBER 31, 2018 (continued)

Financial liabilities

Financial liabilities within the scope of IAS 39 are classified as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives, as appropriate. The Bank determines the classification of its financial liabilities at initial recognition.

The Bank does not have any financial liabilities that are classified at fair value through profit or loss. All financial liabilities are recognized initially at fair value plus, in the case of debts due to customers, directly attributable transaction costs. Financial liabilities are classified as current liabilities if payment is due within twelve months; otherwise, they are presented as non-current liabilities. The Bank's financial liabilities include interest-bearing deposits (i.e. due to customers), borrowings and other payables.

Derivatives recorded at fair value through profit or loss

The Bank uses interest rate swap derivatives to manage its exposure to interest rate risks. Derivatives are recorded at fair value and carried as assets when their fair value is positive and as liabilities when their fair value is negative. When hedge accounting is not applied, the change in the fair value of the derivative is always recognized in the comprehensive income.

Other payables

Liabilities for all other payables are carried at the value of the consideration to be paid in the future for services received, whether or not already billed to the Bank.

Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of comprehensive income.

Fair value of financial instruments

Fair value is the amount for which a financial instrument could be exchanged between knowledgeable and willing parties in an arms' length transaction. The carrying amounts of the Bank's financial assets and financial liabilities do not significantly differ from their fair values due to their short maturities. The Bank utilizes derivatives to hedge its exposure to fluctuation in interest rates.

Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

5. SIGNIFICANT ACCOUNTING POLICIES – OCTOBER 31, 2018 (continued)

Impairment allowance for credit losses

An allowance is maintained that is considered adequate to absorb all credit-related losses in the Bank's portfolio of loans and mortgages. The allowance is deducted from the applicable asset in the statement of financial positions.

The impairment allowance consists of individual and collective allowances.

Individual allowances include all of the accumulated provisions for losses on particular assets required to reduce the book values to estimated realizable amounts in the ordinary course of business.

Collective allowances include all the accumulated provisions for losses that are considered to have occurred but cannot be determined on an item-by-item basis. The level of the collective allowance depends upon an assessment of business and economic conditions, historical and expected loss experience, loan portfolio composition and other relevant indicators. The resulting allowance is considered adequate, when combined with the individual allowances, to absorb all credit losses in the portfolio.

Loans are written off, either partially or in full, against the related allowance for credit losses when management judges that there is no realistic prospect of future recovery in respect of amounts written off.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

6. FINANCIAL RISK MANAGEMENT

The Bank has exposure to the following risks from financial instruments:

- Credit risk
- Liquidity risk
- Interest rate risk
- Operational risk
- Foreign exchange risk

This note presents information about the Bank's exposure to each of the above risks, the Bank's objectives, policies and processes for measuring and managing risk, and the Bank's management of capital.

Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Bank's risk management framework. The Bank's risk management policies are established to identify and analyse the risks faced by the Bank, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Bank, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit and Risk Management Committee is responsible for monitoring compliance with the Bank's risk management policies and procedures, and for reviewing the adequacy of the risk management framework in relation to the risks faced by the Bank. The Audit and Risk Management Committee is assisted in these functions by Internal Audit. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Audit and Risk Management Committee.

(a) Credit risk

Credit risk is the potential for financial loss if a borrower or counterparty in a transaction fails to meet its agreed payment obligations. Credit risk is managed through the credit risk policies, management guidelines and discretionary limits of the Bank. Guidelines are established to monitor and limit industry risk and group exposure in the portfolio. Refer to Note 9 for credit risk exposure.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

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6. FINANCIAL RISK MANAGEMENT (continued)

Analysis of risk concentration

The Bank's concentrations of risk are managed by client and by industry sector. The maximum credit exposure to any client as at October 31, 2019 was \$8,000 [2018 – \$8,076], before taking account of collateral or other credit enhancements.

The majority of personal loans are secured and a significant portion of mortgage loans are insured. The following table shows the risk concentration by industry for the business loans:

Industry

	2019	2018	
	\$	\$	
Financial services	94	158	
Government – others	2,275	3,745	
Government First Nation	102,442	97,665	
Health and social	5,842	7,134	
Professional and recreation	4,369	4,714	
Real estate	77,728	76,021	
Retail	14,434	5,199	
Transportation	1,400	1,893	
Hotel and lodging	23,839	22,026	
Others	42,014	31,835	
	274,437	250,390	

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

6. FINANCIAL RISK MANAGEMENT (continued)

(b) Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or another financial asset.

The Bank monitors its risk to a shortage of funds using a recurring liquidity planning tool. This tool considers the maturity of both its financial investments and financial assets and projected cash flows from operations. The Bank's objective is to ensure that sufficient readily marketable assets are available at all times to cover three months of expected operational cash flows. The Bank also maintains a combination of readily marketable assets and available bank overdraft to meet cash outflow requirements that may arise from a disruption to the normal course of business. This requirement is defined as 6% of commercial term and non-term deposits, 10% of total non-term deposits and term deposits expiring within 30 days. The Bank also measures and monitors concentration of funding sources.

(c) Interest rate risk

The Bank's exposure to the risk of changes in market interest rates relates primarily to mismatches in the Bank's assets and liabilities. The Bank's policy is to measure and manage interest rate risk exposure in earnings and economic value perspectives. The Bank analyses interest rate shock scenarios to estimate the impact of changes in interest rates on both the annual earnings at risk and the economic value of the Bank's equity at risk. The Bank's policy is to limit the variation in annual net interest income caused by a 1% increase (decrease) in market interest to 5% of annual net interest income. In addition, the Bank's policy limits the change in the Bank's economic value caused by a 1% increase (decrease) in market interest rates to 5% of shareholders' equity.

As at October 31, 2019, with other variables unchanged, an increase (decrease) of 1% in interest rates would (decrease) increase annualized net income before tax by approximately (\$94) \$94.

The following tables set out the assets and liabilities on the date of the earlier of contractual maturity or when they re-price. Use of these tables to derive information about the Bank's interest rate risk position is limited by the fact that the date the financial instruments re-price may be different from the earlier of contractual maturity or re-pricing date. Examples of this include mortgages that are shown at contractual maturity but which often prepay earlier, and certain borrowings, which are shown at contractual maturity but which are often redeemed before their contractual maturity.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

6. FINANCIAL RISK MANAGEMENT (continued)

				2019			
		Less than				Non-	
	Floating	1	1 to 2	2 to 3	Over 3	interest rate	
	rate	year	years	years	years	sensitive	Total
	\$	\$	\$	\$	\$	\$	\$
ASSETS							
Cash and cash equivalents	202,685	-	-	-	-	-	202,685
Effective yield	-	-	-	-	-	-	-
Interest-bearing deposits	-	-	-	-	-	-	-
with financial institutions	-	75,798	-	-	-	-	75,798
Effective yield	10.202	- 22 210	19.277	12 (05	- 25 550	-	100 153
Mortgage loans Effective yield	10,393	32,319 3.26	18,276 3.15	13,605 3.21	25,559 3.43	-	100,152
Personal loans	11,203	3.20 852	3.13 453	3.21 196	3.43 81	_	12,785
Effective vield	11,203	12.66	12.31	11.99	8.00	_	12,705
Business loans	121,031	47,309	21,772	33,712	49,156	_	272,980
Effective yield	,	4.09	4.65	4.26	4.85	_	
Other	-	-	-	-	-	7,770	7,770
	345,312	156,278	40,501	47,513	74,796	7,770	672,170
LIABILITIES AND SHA	REHOLDERS	S' EQUITY					
Due to customers	482,618	107,650	7,934	5,972	6,814	-	610,988
Effective yield	-	1.59	2.45	2.17	2.57	-	-
Subordinated debentures	-	4,233	-	-	-	-	4,233
Effective yield	-	6.0	-	-	-	-	-
Other	-	-	-	-	-	13,026	13,026
Shareholders' equity	-	- 111 002	-	-		43,923	43,923
	482,618	111,883	7,934	5,972	6,814	56,949	672,170
Net 2019 Position	(137,306)	44,395	32,567	41,541	67,982	(49,179)	-

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

6. FINANCIAL RISK MANAGEMENT (continued)

				2018			
		Less than	4. •			Non-	
	Floating	1	1 to 2	2 to 3	Over 3	interest rate	T-4-1
	rate \$	year \$	years \$	years \$	years \$	sensitive \$	Total \$
	Ψ	Ψ	Ψ	Ψ	Ψ	Ψ	Ψ
ASSETS							
Cash and cash equivalents	137,311	-	-	-	-	-	137,311
Effective yield	-	-	-	-	-	-	-
Interest-bearing deposits	-	-	-	-	-	-	-
with financial institutions	-	50,433	-	-	-	-	50,433
Effective yield	-	-	-	-	-	-	-
Mortgage loans	11,485	29,994	22,543	15,005	19,605	-	98,632
Effective yield	-	3.39	3.07	3.08	3.29	-	-
Personal loans	10,811	433	238	124	39	-	11,645
Effective yield	-	12.7	11.96	11.76	10.93	-	240.004
Business loans	123,938	53,155	21,227	13,120	37,444	-	248,884
Effective yield	-	4.27	4.42	4.27	4.26	-	- (02
Other	-	-	-	-	-	6,693	6,693
	283,545	134,015	44,008	28,249	57,088	6,693	553,598
LIABILITIES AND SHA	REHOLDERS	S' EQUITY					
Due to customers	367,037	117,630	11,193	4,473	4,842	-	505,175
Effective yield	-	1.18	2.37	2.44	2.16	-	-
Subordinated debentures	-	-	4,199	-	-	-	4,199
Effective yield	-	-	6.00	-	-	-	-
Other	-	-	-	-	-	6,534	6,534
Shareholders' equity	-	-	-	-	-	37,690	37,690
	367,037	117,630	15,392	4,473	4,842	44,224	553,598
Net 2018 Position	(83,492)	16,385	28,616	23,776	52,246	(37,531)	_

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

6. FINANCIAL RISK MANAGEMENT (continued)

(d) Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Bank's involvement with financial instruments, including processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour.

The Bank's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Bank's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

(e) Foreign exchange risk

The Bank's operations are subject to foreign exchange risk exposures arising from transactions denominated in a foreign currency. The Bank's objective with respect to foreign exchange risk is to minimize the impact of the volatility related to financial assets and liabilities denominated in a foreign currency where possible through effective cash flow management. Foreign currency exchange risk is limited to the portion of the Bank's business transactions denominated in currencies other than the Canadian dollar. The Bank's only foreign exchange risk arises with respect to the U.S. dollar. On an ongoing basis, management monitors changes in foreign currency exchange rates and considers long-term forecasts to assess the potential cash flow impact to the Bank.

The table that follows provides an indication of the Bank's exposure to changes in the value of the U.S. dollar relative to the Canadian dollar as at October 31, 2019. The analysis is based on financial and monetary assets and liabilities denominated in U.S. dollars at the end of the reporting period ("statement of financial position exposure") and U.S. dollar denominated revenue and operating expenses during the year ("operating exposure").

Based on the Bank's foreign currency exposures noted above, with other variables unchanged, a $\pm 5\%$ change in the Canadian dollar would have impacted net income before income taxes as follows:

Approximate Canadian dollars

	2019 \$	2018 \$
Exposure in financial assets	1,709	1,946
Exposure in financial liabilities	1,298	1,733
Net statement of financial position exposure	411	213
Change in Canadian dollar rate	±5%	±5%
Increase (decrease) in comprehensive income	21 (21)	11 (11)

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

6. FINANCIAL RISK MANAGEMENT (continued)

(f) Capital management

The Bank manages its capital considering both regulatory and economic capital.

Regulatory capital

The Bank manages its capital under guidelines established by OSFI. The regulatory capital guidelines measure capital in relation to credit, market and operational risks. The Bank has a capital management policy, procedures and controls that it utilizes to achieve its goals and objectives.

The Bank's objectives include:

- Ensure that the quality and quantity of capital is adequate, at a minimum, to meet all applicable regulatory requirements;
- Provide that at least half of the Bank's capital is permanent, free from mandatory fixed charges and subordinate to the rights of depositors and other creditors.

The Bank's total capital consists of one tier of capital approved under OSFI's regulatory capital guidelines. As at October 31, 2019 and 2018, Tier 1 capital includes items such as common shares and retained earnings.

During the years ended October 31, 2019 and 2018, the Bank complied with the capital guidelines for capital ratios and asset-to-capital multiple. This guideline is based on the International *Convergence of Capital Measurement and Capital Standards – A Revised Framework* ["Basel II"] issued by the Basel Committee on Banking Supervision.

The Bank's regulatory capital position as at October 31, 2019 and 2018 was as follows:

	OSFI Target	2019	2018
Common Equity Tier 1 Capital		\$42,319	\$35,990
Common Equity Tier 1 Capital Ratio	7.0%	11.5%	11.0%
Tier 1 Capital		\$42,319	\$35,990
Tier 1 Capital Ratio	8.5%	11.5%	11.0%
Total Capital ¹		\$46,552	\$40,189
Total Capital Ratio ²	10.5%	12.7%	12.3%
Leverage Ratio ³		6.3%	6.5%

Tier 1 capital ratio is calculated as: Tier 1 capital divided by risk-weighted assets ["RWA"].

² Total capital ratio is calculated as: total capital divided by RWA.

³ The leverage ratio is calculated as: Tier 1 capital divided by total assets plus off-balance sheet credit instruments, such as certain letters of credit and guarantees.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

7. CASH AND CASH EQUIVALENTS

	2019 \$	2018 \$
Cash on hand	3,554	2,747
Cash with other financial institutions	199,131	134,564
	202,685	137,311

8. INTEREST-BEARING DEPOSITS WITH FINANCIAL INSTITUTIONS

	2019 \$	2018 \$
	·	·
Γerm deposit bearing interest at 2.85% per annum,		
maturity date of November 14, 2018		10,000
Γerm deposit bearing interest at 2.85% per annum,		
maturity date of December 14, 2018		10,000
Ferm deposit bearing interest at 2.90% per annum,		
maturity date of January 11, 2019		10,000
Term deposit bearing interest at 2.20% per annum,		
maturity date of October 30, 2019		10,215
Ferm deposit bearing interest at 2.20% per annum,		
maturity date of October 30, 2019		10,218
Ferm deposit bearing interest at 2.35% per annum,		
maturity date of November 12, 2019	10,000	-
erm deposit bearing interest at 2.35% per annum,	,	
maturity date of December 11, 2019	10,000	-
Ferm deposit bearing interest at 2.35% per annum,	•	
maturity date of January 13, 2020	10,000	_
Ferm deposit bearing interest at 2.35% per annum,	,	
maturity date of February 12, 2020	10,000	_
erm deposit bearing interest at 2.35% per annum,	,	
maturity date of May 11, 2020	5,000	_
erm deposit bearing interest at 2.30% per annum,	,,,,,	
maturity date of June 12, 2020	5,000	_
Form deposit bearing interest at 2.30% per annum,	2,000	
maturity date of July 27, 2020	5,000	_
erm deposit bearing interest at 2.30% per annum,	2,000	
maturity date of August 22, 2020	10,397	_
Ferm deposit bearing interest at 2.30% per annum,	10,007	
maturity date of August 22, 2020	10,401	_
minutely duty of fragult and none	75,798	50,433

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

9. LOANS AND ADVANCES TO CUSTOMERS

		2019					
	Gross amount of loans	Stage 1 allowance	Stage 2 allowance	Stage 3 allowance	Net amount of loans	Gross impaired	
	\$	\$	\$	\$	\$	\$	
Mortgage loans	100,192	34	6	-	100,152	-	
Personal loans	12,882	78	9	10	12,785	340	
Business loans	274,437	1,038	419	-	272,980	-	
	387,511	1,150	434	10	385,917	340	

Information on the specific and collective allowance from the comparative period is as follows:

		2018					
	Gross amount of loans \$	Individual impairment \$	Collective impairment	Total impairment \$	Net amount of loans \$	Gross impaired loans \$	
Mortgage loans	98,696	_	64	64	98,632	-	
Personal loans	11,763	-	118	118	11,645	-	
Business loans	250,390	151	1,355	1,506	248,884	2,093	
	360,849	151	1,537	1,688	359,161	2,093	

Mortgage loans include \$54,002 [2018 - \$56,161] of insured loans. Business loans include \$15,813 [2018 - \$17,535] of government guaranteed loans.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

9. LOANS AND ADVANCES TO CUSTOMERS (continued)

The following table outlines the movement in loss allowance by category:

	Stage 1	Stage 2 \$	Stage 3	2019 Total \$	Individual \$	Collective \$	2018 Total \$
Balance, beginning of year	1,537	-	151	1,688	109	1,422	1,531
IFRS 9 adoption adjustment	(701)	781	10	90	-	-	-
Balance, restated for IFRS 9	836	781	161	1,778	109	1,422	1,531
Provision for credit losses (recovery)	(103)	(59)	-	(162)	42	188	230
Transfers (to) from Stage 1	127	(127)	-	-	-	-	-
Transfers (to) from Stage 2	-	53	-	53	-	-	-
Transfers (to) from Stage 3	-	-	(53)	(53)	-	-	-
Derecognition of financial assets	(103)	(194)	(98)	(395)	-	-	-
New originations and remeasurements	393	-	-	393	-	-	-
Write-offs	-	(20)	-	(20)	-	(73)	(73)
Balance, end of year	1,150	434	10	1,594	151	1,537	1,688

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

9. LOANS AND ADVANCES TO CUSTOMERS (continued)

Impairment allowance for loans and advances to customers

Business loans

The table below shows the credit quality and the carrying amount of business loans based on the Bank's internal credit rating system and year-end stage classification. The amounts presented are gross of impairment allowances.

		201	9		2018
	Stage 1	Stage 2	Stage 3 \$	Total \$	Total \$
Internal rating grade	Ψ	Ψ	Ψ	Ψ	Ψ
Performing					
Satisfactory (1 - 5)	246,480	14,627	-	261,107	232,065
Watch (6)	9,287	3,344	-	12,631	11,127
Classified (7-8)	581	118	=	699	5,105
Non-performing					,
Individually impaired (9)	-	-	-	-	2,093
Total	256,348	18,089	-	274,437	250,390
Loss allowance	1,038	419	-	1,457	1,506
Carrying amount	255,310	17,670	-	272,980	248,884

Mortgage and personal loans

The table below shows the credit quality and the carrying amount of mortgage and personal loans based on the Bank's internal rating system and year-end stage classification. The amounts presented are gross of impairment allowances.

	2019				
	Stage 1 \$	Stage 2 \$	Stage 3 \$	Total \$	Total \$
Performing					
Not past due	109,441	1,877	-	111,318	107,609
Non-performing	,	ŕ		,	ŕ
1-89 days past due	-	1,416	-	1,416	2,461
90+ days past due	-	-	340	340	389
Total	109,441	3,293	340	113,074	110,459
Loss allowance	112	15	10	137	182
Carrying amount	109,329	3,278	330	112,937	110,277

As at October 31, 2019, the collateral held against total gross stage 3 loans is \$273 or 80% of total gross stage 3 loans.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

9. LOANS AND ADVANCES TO CUSTOMERS (continued)

Forward-Looking Information

Relevant macroeconomic factors are incorporated in the development of the ECL model as appropriate. Additional macroeconomic factors that are industry-specific are also incorporated where relevant. The key macroeconomic variables that are incorporated in the Banks ECL model include credit card delinquency rates for consumer loans and arrears rates for mortgages. For commercial loans, the key macroeconomic factors include gross domestic product, unemployment rates, interest rates, and credit spreads. Refer to Note 4 for a discussion on how forward-looking information is considered in determining whether there has been a significant increase in credit risk and the measurement of the ECL.

The Bank has utilized forward-looking macroeconomic forecasts of TD Bank as part of the ECL process. A base economic forecast is developed along with an upside and downside forecast which are estimates of realistically possible economic conditions. These forecasts are reviewed each year and any substantial changes are factored into the ECL model.

Sensitivity Analysis

The allowance for credit losses is sensitive to the inputs used in the developed models, macroeconomic variables in the forward-looking forecasts and respective probability weightings in determining the probability-weighted ECL, and other factors considered when applying expert credit judgement. Changes in these inputs, assumptions, models, and judgements would have an impact on the assessment for significant increase in credit risk and the measurement of the ECL.

The following table presents the base ECL scenario compared to the probability-weighted ECL derived from using base, good, and bad cases and weighting them based on probability of occurrence. The Bank has assigned a weight of 10% to each of good and bad cases, and 80% to the base case.

Change from Probability-Weighted to Base ECL

	As at
	October 31, 2019
Probability-weighted ECL	\$1,594
Base case ECL	1,357
Difference – in amount	\$ 236
Difference – in percentage	14.8%

The allowance for credit losses for performing loans consists of an aggregate amount of Stage 1 and Stage 2 probability-weighted ECL which are twelve-month ECLs and lifetime ECLs respectively. Transfers from Stage 1 to Stage 2 result when there is a significant increase in credit risk since the origination of the loan. The following table presents the estimated impact of calculating the ECL for all loans using the twelve-month ECLs compared to the current aggregate probability-weighted ECL.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

9. LOANS AND ADVANCES TO CUSTOMERS (continued)

Incremental Lifetime ECL Impact

As at October 31, 2019
Aggregate Stage 1 and 2 probability-weighted ECL
All performing loans using 12-month ECL
Difference – in amount
Difference – in percentage

As at
October 31, 2019
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Loans past due but not impaired

A loan is past due when a counterparty has failed to make a payment by the contractual due date. The following table provides aging information for loans that are past due but not impaired. A grace period has been incorporated if it is common to a product type and provided to the counterparties. The grace period represents the additional time period [e.g. three days] beyond the contractual due date during which a counterparty is permitted to make the payment without the loan being classified as past due.

Gross amount of loans past due but not impaired as at October 31, 2019:

	1-30 days	31-60 days	61-89 days	Total \$
Mortgage loans	778	16		824
Mortgage loans Personal loans	778 290	46 39	-	329
Business loans	471	-	-	471
	1,539	85	-	1,624

Gross amount of loans past due but not impaired as at October 31, 2018:

	1-30 days	31-60 days	61-89 days	Total \$
Mortgage loans	1,243	375	-	1,618
Personal loans	139	42	19	200
Business loans	1,100	-	-	1,100
	2,482	417	19	2,918

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

10. OTHER ASSETS

Other assets consist of the following:

	2019 \$	2018 \$
Interest receivable	1,669	1,356
Prepaid expenses and deferred costs	569	711
	2,238	2,067

11. OTHER LIABILITIES

Other liabilities consist of the following:

	2019 \$	2018 \$
Interest payable	855	643
Other liabilities	11,953	5,380
	12,808	6,023

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

12. PROPERTY AND EQUIPMENT

	Furniture, fixtures and other equipment	Leasehold improvements	Computer equipment	Branch prototype project	Total \$
COST					
Balance at November 1, 2017	743	4,796	1,005	263	6,807
Write-offs	-	(1,608)	(564)	-	(2,172)
Additions	32	509	94	-	635
Balance at October 31, 2018	775	3,697	535	263	5,270
Balance at November 1, 2018	775	3,697	535	263	5,270
Write-offs	-	-	-	-	-
Additions	170	1,215	432	10	1,827
Balance at October 31, 2019	945	4,912	967	273	7,097
ACCUMULATED DEPRECIATION					
Balance at November 1, 2017	533	3,255	688	89	4,565
Write-offs	-	(1,608)	(564)	-	(2,172)
Depreciation for the year	44	359	90	29	522
Balance at October 31, 2018	577	2,006	214	118	2,915
Balance at November 1, 2018	577	2,006	214	118	2,915
Write-offs	-	, -	-	-	´ -
Depreciation for the year	68	395	234	29	726
Balance at October 31, 2019	645	2,401	448	147	3,641
CARRYING AMOUNTS					
At October 31, 2018	198	1,691	321	145	2,355
At October 31, 2019	300	2,511	519	126	3,456

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

13. INTANGIBLE ASSETS

	Website development	Computer systems	Small market branch	Total \$
COST				
Balance at November 1, 2017	145	5,341	114	5,600
Write-offs	(69)	-	-	(69)
Acquisitions	-	95	-	95
Balance at October 31, 2018	76	5,436	114	5,626
Balance at November 1, 2018	76	5,436	114	5,626
Write-offs	-	, <u>-</u>	-	´ -
Acquisitions	-	333	174	507
Balance at October 31, 2019	76	5,769	288	6,133
ACCUMULATED AMORTIZATION				
Balance at November 1, 2017	111	2,679	27	2,817
Write-offs	(69)	, -	-	(69)
Amortization for the year	26	567	14	607
Balance at October 31, 2018	68	3,246	41	3,355
Balance at November 1, 2018	68	3,246	41	3,355
Write-offs	-	-	-	-
Amortization for the year	8	651	43	702
Balance at October 31, 2019	76	3,897	84	4,057
CARRYING AMOUNTS				
At October 31, 2018	8	2,190	73	2,271
At October 31, 2019	-	1,872	204	2,076

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

14. RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to directly or indirectly control the other party or exercise significant influence over the other party in making financial or operational decisions.

All related party transactions are measured at exchange amount.

Loans to directors and employees

At October 31, 2019, loans provided to the Bank's directors and employees amounted to 4,737 [2018 – 4,673]. Loans provided to employees are at discounts to customer rates.

Transactions with key management personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Bank, directly or indirectly. The Bank's key management personnel include all directors and executives who have the authority and responsibility for planning, executing, and controlling the activities of the Bank. Key management personnel compensation for the year comprised:

	2019	2018
	\$	\$
Salaries, director fees and short-term benefits	1,725	1,628

Amount owed from related parties (key management):

	2019 \$	2018 \$
Maximum balance during the year	1,321	1,611
Balance as at	1,222	1,174

The above-mentioned outstanding balances arose from the ordinary course of business. The interest rates charged to employees are at discounts to customer rates. Majority of the outstanding balances at the year-end are secured. There have been no guarantees provided or received for any related party receivables or payables. For the year ended October 31, 2019, the Bank has not made any provision for doubtful debts relating to amounts owed by related parties [2018 – \$nil].

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

15. SUBORDINATED DEBENTURES

Subordinated debentures are direct unsecured obligations of the Bank and are subordinated in right of payment to the claims of depositors and certain other creditors. Redemptions, cancellations, exchanges, and modifications of subordinated debentures qualifying as regulatory capital are subject to the consent and approval of OSFI. The debentures contain non-viability contingent capital (NVCC) provisions necessary for the debentures to qualify as Tier 2 regulatory capital. Under the NVCC provisions, the debentures are convertible into a variable number of common shares upon either of two events: (i) the public announcement by OSFI that the Bank has ceased, or is about to cease, to be viable; or (ii) a federal or provincial government of Canada publicly announces that the Bank has accepted or agreed to accept a capital injection, or equivalent support, from the federal government or any provincial government or political subdivision or agent thereof without which the Bank would have been determined by OSFI to be non-viable.

Maturity date	Interest Rate (%)	Earliest par redemption date	2019	2018
July 2025	$6\%^1$	August 2020	4,233	4,199
			4,233	4,199

¹For the period to but excluding the earliest par redemption date and thereafter at a rate of 3-month CDOR plus 4.40%.

The aggregate remaining maturities of the Bank's subordinated debentures are as follows:

Maturities	2019 \$	2018 \$
Within 1 year	-	-
Over 1 year to 3 years	-	-
Over 3 years to 4 years	-	-
Over 4 years to 5 years	-	-
Over 5 years	4,500	4,500
	4,500	4,500

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

16. ISSUED CAPITAL

Issued capital consists of the following:

	2019		2018	3
	#	\$	#	\$
Authorized Unlimited common shares				
Issued and outstanding				
Common shares				
Balance, beginning of year	13,627,597	26,041	13,128,226	24,601
Share issuance	1,382,408	4,145	499,371	1,497
Share issue costs		(156)		(57)
Balance, end of year	15,010,005	30,030	13,627,597	26,041
Total issued capital	15,010,005	30,030	13,627,597	26,041

Under the terms of the Bylaw of the Bank, a minimum of 67% of all common shares outstanding must be owned by Indigenous Investors as defined in the Bylaw. 83% [2018 - 81%] of all common shares outstanding are owned by Indigenous Investors. The common shares have no par value.

Dividends of \$299 [2018 – \$197] were declared and paid during the year of \$0.02 per share [2018 – \$0.015 per share].

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

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17. INCOME TAXES

Significant components of the Bank's deferred tax liabilities are as follows:

	2019 \$	2018 \$
Deferred tax liability		
Impairment for credit losses	(427)	(418)
Property and equipment	184	111
Intangible assets	505	571
Share based compensation	(108)	(80)
Net deferred tax liability	154	184

Current and deferred income taxes are computed for the Bank by applying the applicable statutory tax rates:

	2019 \$	2018 \$
Current income tax charge Deferred income tax expresses relating to entiring to an arrange of the company of t	1,159	1,071
Deferred income tax expense relating to origination and reversal of temporary differences	(190)	(279)
Income tax expense reported in the statements of comprehensive Income through profit or loss	969	792

The reconciliation of income tax expense applicable to profit from operating activities before income tax at the statutory income tax rate to income tax expense at the Bank's effective income tax rate for the years ended October 31, 2019 and October 31, 2018 is as follows:

	2019		2018	
	\$	%	\$	%
Income before income taxes	3,602	-	2,998	-
Income taxes at statutory rate	967	26.85	808	26.94
Other	2	.05	(16)	(0.52)
Income tax expense and effective tax	969	26.90	792	26.42

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

18. FINANCIAL ASSETS AND LIABILITIES

Several of the Bank's significant financial instruments, such as loans and deposits, lack an available trading market as they are not typically exchanged. Therefore, these instruments have been valued assuming they will not be sold, using present value or other suitable techniques and are not necessarily representative of the amounts realizable in an immediate settlement of the instrument.

Changes in interest rates are the main cause of changes in the fair value of the Bank's financial instruments. The carrying value of loans and deposits are not adjusted to reflect increases or decreases in fair value due to interest rate changes as the Bank's intention is to realize their value over time by holding them to maturity.

Fair value

The table below sets out the carrying amounts and estimated fair values of the Bank's financial assets and liabilities:

	20	2019		2018	
Statement of financial position	Carrying value \$	Estimated fair value \$	Carrying value \$	Estimated fair value \$	
Financial assets					
Interest-bearing deposits with financial institutions	75,798	75,798	50,433	50,433	
Loans and advances to customers	385,917	389,347	359,161	361,240	
Financial Liabilities					
Due to customers	610,988	610,855	505,175	504,301	
Subordinated debentures	4,233	4,470	4,199	4,458	
Derivative financial instruments	64	64	327	327	

Carrying values of loans and advances to customers and due to customers represent the amortized cost. The aggregate of the estimated fair value amounts presented does not represent management's estimate of the underlying value of the Bank. Moreover, fair values disclosed represent estimates of values made at a specific point in time and may not be reflective of future fair values.

Fair values are based on the following methods of valuation and assumptions:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are based on observable market data, either directly or indirectly.

Level 3: techniques that use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

Derivative financial instruments fall in the Level 2 category. For fixed rate loans, the fair value is determined by discounting the expected future contractual cash flows of these loans at interest rates estimated by using appropriate swap curve rates for the remaining term (Level 3). For fixed rate term deposits, the fair value is determined by discounting the expected future contractual outflows, using management's best estimates of average market interest rates currently offered for deposits with similar remaining terms (Level 3).

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

18. FINANCIAL ASSETS AND LIABILITIES (continued)

In the case of items that are short-term in nature or contain variable rate features, fair value is considered to be equal to carrying value. The estimated fair value reflects changes in general interest rates that have occurred since the loans and borrowings were originated.

The table below presents the fair values by level within the fair value hierarchy for those assets and liabilities not carried at fair value:

		2019	
	Level 1	Level 2	Level 3
	\$	\$	\$
Financial assets			
Loans and advances to customers	-	-	252,278
Financial liabilities			
Due to customers	-	-	128,243
Subordinated debentures	-	-	4,470
	-	-	384,991

		2018			
	Level 1 \$	Level 2 \$	Level 3		
Financial assets	·	·	·		
Loans and advances to customers	-	-	212,929		
Financial liabilities					
Due to customers	-	-	137,264		
Subordinated debentures	-	-	4,458		
	-	-	354,651		

During the reporting period ended October 31, 2019 and 2018, there were no transfers between leveling categories.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

19. DERIVATIVE FINANCIAL INSTRUMENTS

Effective November 1, 2010, the Bank entered into a fixed for floating amortizing interest rate swap with TD Bank in order to hedge against interest rate fluctuations. No ineffectiveness from the hedge was recognized in net income during the year. A summary of the interest rate swap as at October 31, 2019 is provided below:

				2019			
Counterparty	Notional Amount	Maturity Date	Paying rate index	Receiving rate index	Paying rate	Receiving rate	Fair value (negative)
	\$						\$
TD Bank	2,275	1-Nov-20	Fixed	3-month CDOR	2.521%	CDOR+1.42%	6 20
TD Bank	596	15-May-20	Fixed	1-month CDOR	4.400%	CDOR+3.29%	6 1
TD Bank	6,607	1-Dec-21	Fixed	1-month CDOR	3.750%	CDOR+2.29%	6 43

Counterparty	2018						
	Notional Amount	Maturity Date	Paying rate index	Receiving rate index	Paying rate	Receiving rate	Fair value (negative)
	\$						\$
TD Bank	3,745	1-Nov-20	Fixed	3-month CDOR	2.521%	CDOR+1.42%	70
TD Bank	1,706	15-May-20	Fixed	1-month CDOR	4.400%	CDOR+3.29%	18
TD Bank	6,878	1-Dec-21	Fixed	1-month CDOR	3.750%	CDOR+2.29%	239

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[in thousands of Canadian dollars, unless otherwise indicated]

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20. COMMITMENTS AND GUARANTEES

Lease commitments

The Bank has entered into commercial lease obligations under long-term, non-cancellable leases for premises.

Future minimum lease payments under non-cancellable operating leases as at October 31 are as follows:

	\$
2020	1,389
2021	1,389 1,321
2022	1,186 750
2023	
2024	443
2020 2021 2022 2023 2024 Thereafter	443 1,562
	6,651

Guarantees

Letters of guarantee have been provided to third parties by the Bank to make payments on behalf of customers up to \$2,472 [2018 – \$1,618].

In the normal course of operations the Bank, as set out in its Bylaws, indemnifies directors and officers in certain circumstances, to the extent permitted by law, against certain claims that may be made against them as a result of their services to the Bank. The Bank may be required to indemnify directors, officers and such person's heirs or legal representatives for costs incurred as a result of civil, criminal or administrative actions to which such person is made a party in certain circumstances. The duty of the Bank to indemnify is further contingent on the director or officer meeting certain criteria in the By-laws, such as to have acted honestly and in good faith with a view to the best interest of the Bank. The nature of the indemnification prevents the Bank from making a reasonable estimate of the maximum potential amount that the Bank would be required to pay such persons. No amount has been accrued in the financial statements with respect to this indemnification.

NOTES TO FINANCIAL STATEMENTS

[in thousands of Canadian dollars, unless otherwise indicated]

October 31, 2019

21. SHARE-BASED COMPENSATION

A senior executive of the Bank receives remuneration in the form of share-based payment transactions. The cost of cash-settled transactions is measured initially at fair value at the grant date using a pricing model, taking into accounts the terms and conditions upon which the instruments were granted.

The Bank recognizes the services received, and a liability to pay for those services, as the employee renders service. The liability is remeasured to fair value at each reporting date up to and including the settlement date, with changes in fair value recognized in the income statement in staff expenses.

Expenses arising from cash–settled share–based payment transactions amounts to \$136 [2018 – \$298]. The carrying amount of the liability (Note 11) relating to the cash–settled options at the statement of financial position date and prior year is \$400 [2018 – \$311].